



SIZWEHOSMED MARKET COMPARISON

Affordable | Excellence | Scale | Care | Unique

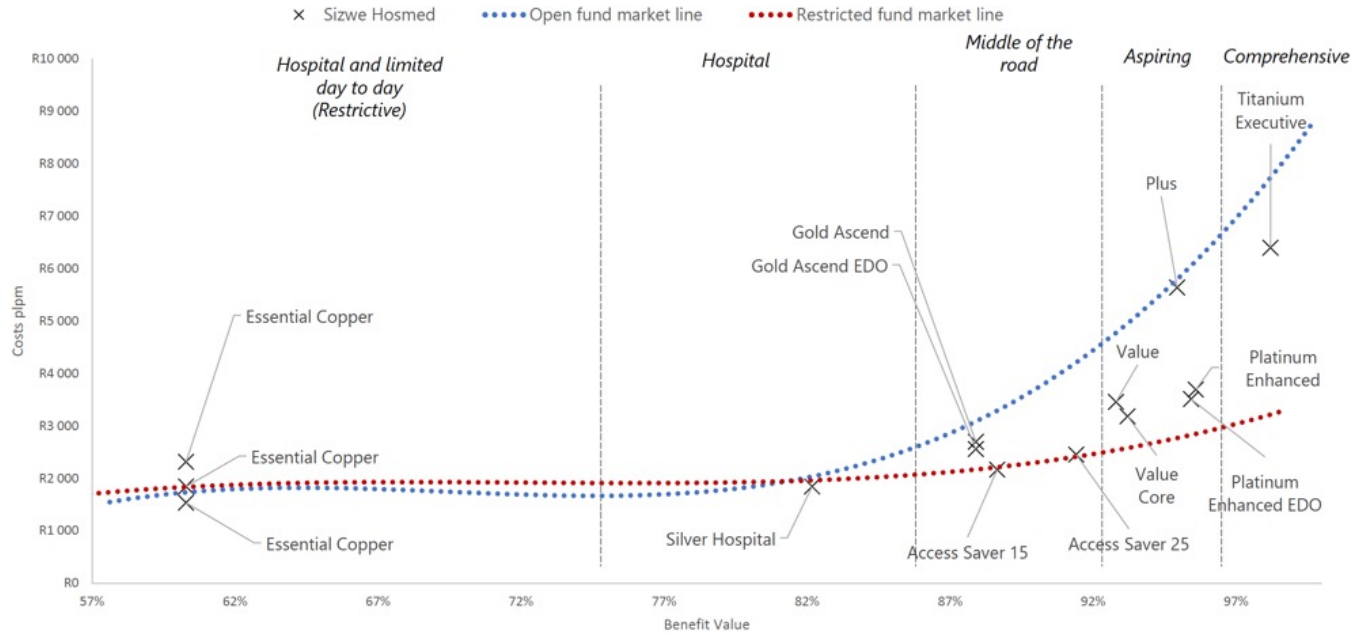
BENEFIT RICHNESS OF SIZWEHOSMED PRODUCTS



On the next graph , we can determine that Sizwe products offer exceptional value for the contributions at which they are offered. While this does make the Scheme products competitive.

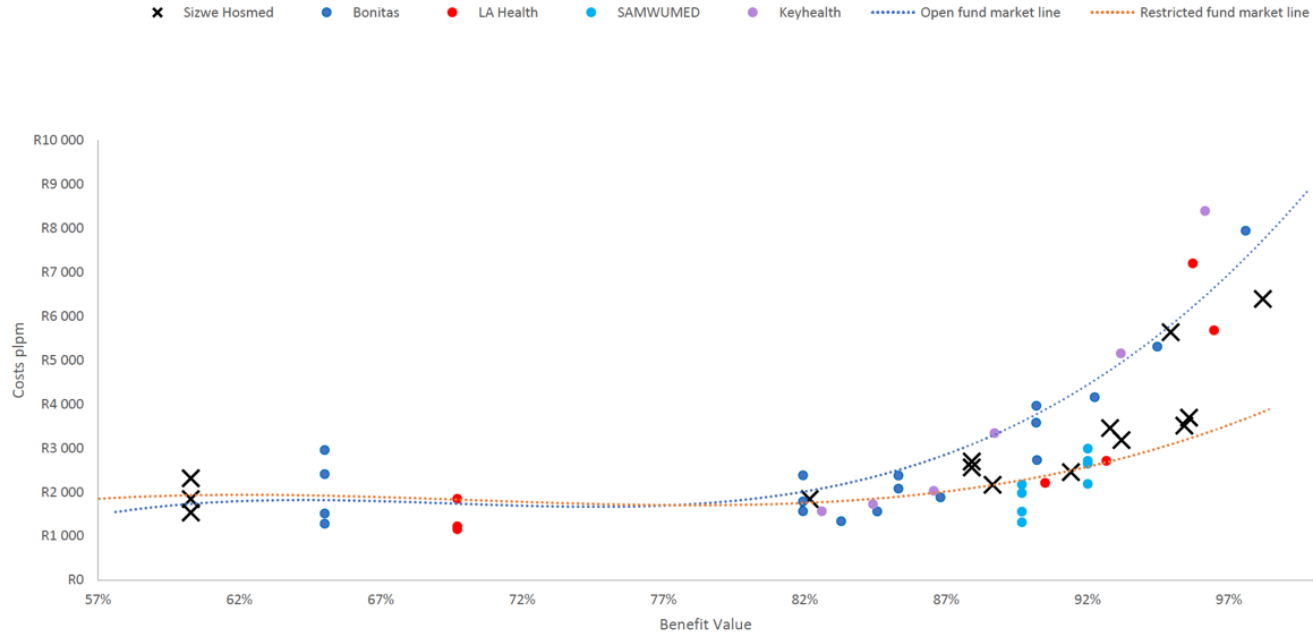


Sizwe Hosmed 2023 – Current product spread





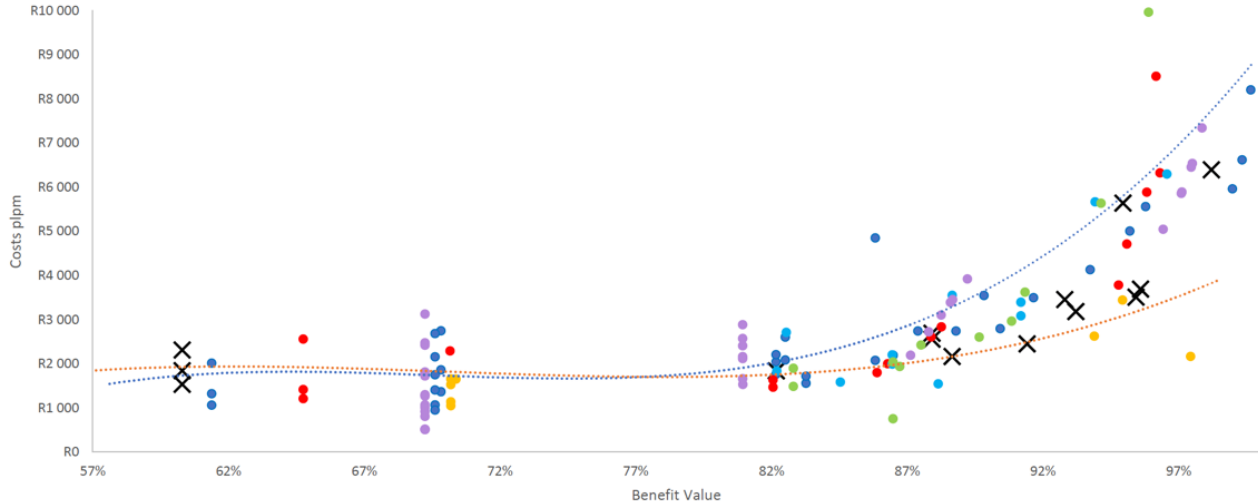
Sizwe Hosmed vs. The Competition (SALGA)





Sizwe Hosmed vs. The Competition (non-SALGA)

- ✕ Sizwe Hosmed
- Discovery
- Bestmed
- Medshield
- Momentum
- Medihelp
- Umvuzo
- ⋯ Open fund market line
- ⋯ Restricted fund market line





OPPORTUNITIES FOR 2024

- Sizwe Hosmed has a wide range of options that are benefit rich and have a proven track record.
- Brand recognition.
- Sound investment strategy.
- To streamline options in order to improve risk pooling within the scheme.
- To improve on areas where the Scheme has been found lacking after the amalgamation by using the turnaround strategy as a tool for improving Scheme operations.



SIZWE-HOSMED

M E D I C A L S C H E M E

Your choice for quality care